INFLUENCE OF ICTS ON WORKFORCE PRODUCTIVITY IN EGYPTIAN INDUSTRIAL ORGANIZATIONS

Dr. Mohamed Elsaadani, PhD

Assistant Professor, the Arab Academy for Science & Technology & Maritime Transport

ABSTRACT

Present study aims to investigate the influence of ICTs dimensions (Information Technology (IT), Management Information System (MIS), Office automation (OA), Intranet and Internet) on workforce productivity for a group of industrial organizations in Alexandria - Egypt. The population of the study was managers and staff members working in different areas related to ICTs in the selected industrial organizations at various managerial levels. Descriptive-statistical combined research study was conducted. The selection of the participating industrial organization done using simple random sampling technique. Data collection done using questionnaires. In order to check the validity of the study instrument expert comments were used and the reliability of the questions calculated as 79% using Cronbach's Alpha coefficient. The analysis of instrument data done using single variable t-test, Friedman and variance analysis. The study findings revealed that the specified dimensions of ICTs positively affect workforce productivity of industrial organizations in Alexandria - Egypt.

KEYWORDS

ICTs, Workforce Productivity, Egypt, Industrial Organizations

1. RESEARCH OVERVIEW

Currently, business organizations are seeking to find ways to maintain and enhance their competitive positions as a result for the increased global competition [1]. This is why ICTs are adopted by business organizations in order to control complex processes [2]. ICTs in response to competitive pressures can force business organizations to engage in strategic activities [3] and contribute to organizational productivity and overall performance [4] – [5].

The progression and advancement of the digital economy and literacy of ICTs has forced itself to become the vital component that change recent business settings and used as one of the strategic factors that improve businesses and workforce productivity. Today, Information Communication Technologies (ICTs) is progressing rapidly and studies at an extensive level try to establish a better perception of its effect on productivity. ICTs include the use of technologies in information production, information processing, information retrieval and information distribution. ICTs have brought a lot of advantages for its users personally and professionally [6].

ICTs have considerable potential to promote development and economic growth, as well as to foster innovation and improve productivity. The use of ICTs can result in remarkable gains in working environment, fairness, and standards of living [7]. This same idea was shared by [8] as they declared that the improvement of workforce productivity results in an enhancement in the DOI: 10.5121/ijait.2014.4301

economic health and more importantly economic growth, which will result in achieving better life standards.

- [9] Investigated business value of ICTs. He revealed that "productivity paradox" arise as a result of using recent ICTs no matter whether it is a developed or developing country. [10] Declared two main reasons to emphasize evaluation of the company's productivity instead of using alternative attributes like profitability. First is that productivity of the organization is obtained directly by changes in the production process. Second is that impact of ICTs on productivity could be easier than its impact on profitability. This considered as a major reason for conducting current research to investigate deeper in this issue, as well as supports the objective of current research to study the effect of ICTs on productivity.
- [11] Investigated the relationship between the acceptance of ICTs and the organizational alertness, which is the ability of a business to adapt rapidly in response to changes in its business environment. They tried to find out how the acceptance of ICTs contributes to a firm's ability to be an agile competitor, and they concluded that technology usage had the strongest direct impact on organizational agility.
- [12] Determined five issues needed to be done in order to say that we have an increase in productivity: 1) Reduce time and effort needed to acquire information resources and to communicate with others; 2) Effectively utilize knowledge work routines (methods, procedures, and technology); 3) Achieve learning curve reductions in effort and minimize relearning time for infrequently employed routines; 4) Maximize motivation through work structure; 5) Maximize both availability of attention and value from its use through work structure.

Recently, productivity has been a major focus for many researches [13] - [14] - [15] - [16]. Researchers agreed that workforce productivity and economic growth were stimulated by investment in ICTs. In the same context, [17] revealed that workforce productivity could be attributed to three different sources: investment in knowledge and ICTs, improvements of qualification through education and training in science and technology, or a combination of both of them.

Nowadays, there is a need to use ICTs in order to improve productivity of workers, organizations and even countries. Recently, people depend on technologies everywhere in their private and professional lives. Moreover, their lives have been driven by both technology and knowledge as the knowledge work has replaced traditional work and becoming the most important mode of production [18]. This is the same opinion of [19] as they revealed that ICTs are the most recent revolution in the history of mankind as it has the ability to transform the way people communicate, learn, do business and interact; thus affecting all areas of personal and professional lives at an enormous speed.

Cost of implementing ICTs is not compensated until it is followed by cost reduction and productivity improvement [20]. [21] Concluded that achieving high efficiency and effectiveness in business organizations requires investment in ICTs dimensions such as internet [22], office automation systems [23] as well as management information systems [24]. Deploying these systems results in a boost for the economy at large [25] as well as improving workforce productivity [26] – [27].

Organizations are investing in ICTs as it has a positive affect on productivity; thus achieving gains in both efficiency and profitability [28] – [21]. The effect of ICTs on organizations' productivity was subject of study for many researchers [29] - [30] - [31] - [32] - [33] - [34], most of these studies have been conducted in several developed countries (e.g. Germany, USA Japan,

England, , etc), and there have been few studies carried out in some of the developing countries [35].

Recent studies in this regard confirm the direct relationship between investment in advanced ICTs and applying workforce with high skills. Such studies revealed that there are strong relationships among ICTs attributes and the various actions of an organization. They show that the integration of these actions with ICTs have positive impacts on productivity. Among these studies [36] who studied the impacts of using ICTs on productivity. [37] Investigated the effect of ICTs on the performance of small and medium organizations. They revealed that the increasing use of ICTs plays important roles in increasing workforce productivity.

In the same context, [38] studied the impact of ICTs on productivity. They found out that the increasing usage of ICTs have significant roles in productivity enhancement. Moreover, [39] declared that the situation of the application of ICTs in business organizations is strong, and ICTs plays an important role as one of the strategic factors which can help improve business productivity.

In the same line of researches, [40] revealed that who are dealing with ICTs achieve long-term profitability through the achievement of: productivity improvement, service quality improvement, cost reduction and individuals' satisfaction. These positive results were confirmed as well by [41]. Earlier, [42] declared that the use of IT into business processes resulted in improving productivity. Researchers have found evidences for a positive effect of ICTs on productivity, and they are certain that ICTs has an enormous effect on business organizations productivity [43] – [44].

The study of the effect of ICTs on productivity is an important theoretical basis for how to use ICTs to improve productivity in general.

2. RESEARCH METHODOLOGY

This is a descriptive-statistical combined type of research study. The present study aims to investigate the influence of ICTs dimensions (Information technology, Management Information System, Office automation, Intranet and Internet) on workforce productivity for a group of randomly selected industrial organizations in Alexandria - Egypt through surveying the directory of the listed industrial organizations with the Egyptian Ministry of Trade and Industry.

For the selection of the participating industrial organization a simple random sampling was used. The population of the study was managers and staff members working in different areas related to ICTs in the selected industrial organizations at various managerial levels.

The participating organizations reported that they have a number of 371 managers and staff members working in different areas related to ICTs at various levels. A questionnaire based on Likert Scale from completely disagree (1) to completely agree (5) was used as the data collection method. 371 questionnaires were distributed, but only 188 were completed and returned, thus will be considered as the study sample.

Expert comments were used to check the validity of the study, and the reliability of the questions was calculated as 79% using Cronbach's Alpha coefficient and confirmatory factorial analysis. Friedman and variance analysis, Single variable t-test were used for data analysis of the study.

3. DATA ANALYSIS

72% of the participating study sample was in the age group of 29 to 51 and a majority of them were employees with Bachelor degrees with various specializations. Also 83% of them had at least 18 years of working experience in the company.

Friedman test in table 1 revealed that dimensions priorities are different at significant level of 0.05. The IT dimension with a mean of 5.93 has the biggest effect on workforce productivity. Internet with a mean of 2.19 has the lowest effect.

Independent variable	Mean	Sig. level	
IT	5.93	0.000	287.362
MIS	3.25		
Office automation	4.31		
Intranet	3.17		
Internet	2.19		

Table 1. Friedman test results for grading ICTs dimensions

Effect of ICTs on workforce productivity is analyzed based on demographic variables (age, educational level, job and working background). Therefore ANOVA test was used as the variance analysis test. The result of the effect of ICTs on workforce productivity based on age is shown in table 2.

Table 2. Variance anal	vsis test results for the effect	of ICTs on workforce	productivity based on age

Sig. level	$oldsymbol{F}$	Independent variables	
Independent variable	1.112	0.436	
IT	0.415	0.914	
Office automation	0.917	0.743	
Intranet	1.019	0.491	
Internet	0.282	0.374	

The result of the effect of ICTs on workforce productivity based on level of education is shown in table 3.

Table 3. Variance analysis test results for the effect of ICTs on workforce productivity based on level of education

Sig. level	$oldsymbol{F}$	Independent variables
Independent variable	0.702	0.150
IT	0.206	0.750
Office automation	0.139	0.327
Intranet	3.821	0.000
Internet	6.194	0.002

The result of the effect of ICTs on workforce productivity based on their job is shown in table 4.

Table 4. Variance analysis test results for the effect of ICTs on workforce productivity based on job

Sig. level	$\boldsymbol{\mathit{F}}$	Independent variables
Independent variable	0.671	0.700
IT	0.190	0.207
Office automation	0.050	0.891
Intranet	1.005	0.231
Internet	3.491	0.002

The result of the effect of ICTs on workforce productivity based on their working background is shown in table 5.

Table 5. Variance analysis test results for the effect of ICTs on workforce productivity based on working background

Sig. level	$oldsymbol{F}$	Independent variables	
Independent variable	0.366	0.821	
IT	0.501	0.920	
Office automation	2.007	0.371	
Intranet	1.001	0.207	
Internet	1.110	0.072	

Table 6 shows the single variable t-test that was used in order to analyze instrument dimensions.

Table 6. Single variable t-test results for instrument questions

Independent variables	Mean	T	Sig. level
IT	5.0498	22.194	0.000
MIS	4.2522	15.478	0.001
Office automation	3.4811	21.566	0.000
Intranet	3.1077	7.007	0.000
Internet	3.2821	6.331	0.000

4. RESULTS

Although all the dimensions of information technology (Information technology, Management Information System, Office automation, Intranet and Internet) played a role in workforce productivity but the results of Friedman test revealed that dimensions priorities are different at as the IT dimension has the biggest effect on workforce productivity, and the Internet dimension has the lowest effect.

Demographic variables such as: working background, job, age and educational level were the basis for analysing the effect of ICTs on workforce productivity.

Regarding the age variable, the observed F resulted from the variance analysis test show that this variable was not significant at the level of 0.05. Therefore there were no significant differences between the answers of participating study sample at different ages.

For educational level variable, the variance analysis test show that the observed F was significant at the level of 0.05 for both the intranet and the internet dimensions. Therefore there were significant differences between the answers of participating study sample with different levels of education.

Regarding the job variable, the observed *F* resulted from the variance analysis test show that this variable was significant at the level of 0.05 for only the internet dimension. Therefore there were significant differences between the answers of participating study sample with regard to their job. With regard to working background variable the results of the variance analysis test show that none of ICTs dimensions were significant at the level of 0.05. Therefore, answers of participating sample regarding their working background have no significant differences.

Single variable t-test was significant at the level of 0.05 for all the included ICTs dimensions; thus this research study can be conclude that each of the investigated ICTs dimension positively affect workforce productivity with regard to the randomly investigated industrial organizations.

5. CONCLUSION

Business organizations are increasingly adopting ICTs in order to improve workforce productivity.

It was revealed that through the investigated literature and the analysis of the collected data that using various ICTs dimensions had a positive effect on workforce productivity. This result is inline and is supported with a wide number of previous research studies.

It is highly recommended for the industrial organizations to invest in adopting various dimensions of ICTs in order to positively enhance and develop workforce productivity.

REFERENCES

- [1] Ellram, L. et al. (1999). Retail logistics. International Journal of Physical Distribution & Logistics Management, 29(7/8), pp. 477-494.
- [2] Brown, J. et al. (2005). Supply chain management and the evolution of the 'Big Middle'. Journal of Retailing, 81(2), pp. 97-105.
- [3] Bridges, E. & Freytag, P. (2009). When do firms invest in offensive and/or defensive marketing? Journal of Business Research, 62(7), pp. 745-749.
- [4] Melville, N. et al. (2004). Information technology and organizational performance: an integrative model of IT business value. MIS Quarterly, 28(2), pp. 283-322.
- [5] Tsai, W. & Tang, L. (2012). A model of the adoption of radio frequency identification technology: the case of logistics service firms. Journal of Engineering and Technology Management, 29(1), pp. 131-151.
- [6] Phuong, T. (2008). Internet use, Customer Relationships and loyalty in the Vietnamese travel industry. Asia Pacific Journal of Marketing and Logistics, 20, pp. 190-210.
- [7] UNCTAD, (2004). E-Commerce and Development Report. [Online]. United Nations Conference on Trade and Development. Retrieved December 17, 2013, from http://unctad.org/en/Docs/ecdr2004overview_en.pdf.
- [8] Battisti, G. & Iona, A. (2009). The UK productivity gap in the service sector: do management practices matter? International Journal of Productivity and Performance Management, 58(8), pp. 727-747.
- [9] Lin, W. (2009). The business value of information technology as measured by technical efficiency: Evidence from country-level data. Decision Support Systems, 46(4), pp. 865-874.
- [10] Fuentelsaz, L. et al. (2009). The effects of new technologies on productivity: An intra-firm diffusion-based assessment. Research Policy, 38(7), pp. 1172-1180.

- [11] Zain, M. et al. (2005). The relationship between information technology acceptance and organizational agility in Malaysia. Information & Management, 42(6), pp. 829-839.
- [12] Davis, B. (2001). An Emerging Issue: Knowledge Worker Productivity and Information Technology. Information Science Conference, Krokow - Poland.
- [13] Pilat, D. & Schreyer P. (2004). The OECD Productivity Database: An Overview. International Productivity Monito, OECD, 8, Spring.
- [14] Boswoth, B. & Triplett, J. (2000). Productivity in the Services Sector. American Economic Association (AEA), January 7-9, Boston - Mass.
- [15] Jorgenson, D. & Stiroh, K. (2000). Raising the speed limit: US Economic growth in the Information Age. Brookings Papers on Economic Activity, 1, pp. 125-211.
- [16] Oliner, S. & Sichel, D. (2000). The Resurgence of Growth in the Late 1990's: Is Information Technology the Story? Journal of Economic Perspectives, 14(4), pp. 3-22.
- [17] Mas, M. & Quesada, J. (2005). ICT and Economic Growth: A Quantification of Productivity Growth in Spain 1985-2002. OECD Statistics Working Papers, 4, OECD Publishing. Doi: 10.1787/527376367825.
- [18] Laudon, K. & Laudon, J. (2005). Management Information System: Managing the Digital Firm. 9th ed. Prentice Hall, USA.
- [19] Pavic, S. et al. (2007). Could e-business create a competitive advantage in UK SMEs? Benchmarking: An International Journal, 14(3), pp. 320-351.
- [20] Gichoya, D. (2005). Factors Affecting the Successful Implementation of ICT Projects in Government. The Electronic Journal of e-Government, 3(4), pp 175-184.
- [21] Brady, M. et al. (2008). Researching the role of information communication technology (ICT) in contemporary marketing practices. Journal of Business & Industrial Marketing, 23(2), pp. 108-114.
- [22] Deeter-Schmelz, D. & Kennedy, K. (2004). Buyer-seller relationships and information sources in an e-commerce world. Journal of Business & Industrial Marketing, 19(3), pp. 188-196.
- [23] Geiger, S. & Turley, D. (2005). Personal selling as knowledge-based activity: communities of practice in the sales force. Irish Journal of Management, 26(1), pp. 61-71.
- [24] Li, E. (1995). Marketing information systems in US companies: a longitudinal analysis. Information and Management, 28(1), pp. 13-31.
- [25] Martin, L. & Matlay, H. (2001). Blanket approaches to promoting ICT in small firms: some lessons from the DTI ladder adoption model in the UK. Internet Research: Electronic Networking Applications and Policy, 11(5), pp. 399-410.
- [26] Grandon, E. & Pearson, J. (2004). Electronic commerce adoption: an empirical study of small and medium US business. Information and Management, 42(1), pp. 197-216.
- [27] Srensena, C. et al., (2010). Conceptual model of a future farm management information system. Computers and Electronics in Agriculture, 72, pp. 37–47.
- [28] Zafiropoulos, C. et al. (2006). Research in Brief: the internet practices analysis from Greece. International Journal of Contemporary Hospitality Management, 18(2), pp. 156-163.
- [29] Abereijo, I. et al. (2009). Technological innovation sources and institutional supports for manufacturing small and medium enterprises in Nigeria. Journal of Technology Management and Innovation, 4(2), pp. 82-89.
- [30] Flor, M. & Oltra, M. (2005). The influence of firms' technological capabilities on export performance in supplier-dominated industries: the case of ceramic tiles firms. R&D Management, 35(3), pp. 333-347.
- [31] Jones, M. & Crack, D. (2001). High-technology firms' perceptions of their international competitiveness. Strategic Change, 10(3), pp. 129-138.
- [32] Lo´pez, J. & Garcı´a, R. (2005). Technology and export behavior: a resource-based view approach. International Business Review, 14(5), pp. 539-557.
- [33] Powell, T. & Dent-Micallef, A. (1997). Information technology as competitive advantage: the role of human, business, and technology resources. Strategic Management Journal, 18(5), pp. 375-405.
- [34] Zeng, S. et al. (2008). Competitive priorities of manufacturing firms for internationalization: an empirical research. Measuring Business Excellence, 12(3), pp. 44-55.
- [35] Jesús C. et al. (2012). Effect of ITC on the international competitiveness of firms. Management Decision, 50(6), pp. 1045–1061.
- [36] Black, S. & Lynch, L. (2004). What's driving the new economy? The benefits of workplace innovation. The Economic Journal, 114(493), pp. 97-116.

- [37] Lee, Y. et al. (2011). The impact of service R&D on the performance of Korean information communication technology small and medium enterprises. Journal of Engineering and Technology Management, 28(1-2), pp. 77-92.
- [38] Boothby, D. & Dufour, A. (2010). Technology adoption, training and productivity performance. Jianmin Tang Research Policy, 39, pp. 650–661.
- [39] Yang, K. et al. (2007). Adoption of information and communication technology. Industrial Management & Data Systems, 107(9), pp. 1257-1275.
- [40] Law, R. & Jogaratnam, G. (2005). A study of hotel information technology applications. International Journal of Contemporary Hospitality Management, 17(2/3), pp. 170-180.
- [41] Karadag, E. & Dumanoglu, S. (2009). The productivity and competency of information technology in upscale hotels the perception of hotel managers in Turkey. International Journal of Contemporary Hospitality Management, 21(4), pp. 479-490.
- [42] Drucker, P. (1999). Knowledge Worker Productivity: the Biggest Challenge. California Management Review, 41(2), pp. 79-85.
- [43] Jayaram, J. et al. (2000). The effects of information system infrastructure and process improvements on supply-chain time performance. International Journal of Physical Distribution and Logistics Management, 30(3/4), pp. 314-30.
- [44] Olson, J. & Boyer, K. (2003). Factors influencing the utilization of internet purchasing in small organizations. Journal of Operations Management, 21(2), pp. 225-245.

Author

As an assistant professor of Information Systems and Creative Technologies at the Arab academy for Science and Technology since 1994, Dr. Elsaadani obtained his PhD degree from University of the West of England in 2010. He has several research papers, as well as nationally and internationally published books in the field of IS and ICT. Dr. Elsaadani is a professional consultant and human development trainer in the wide field of Business. He has a diverse profile with almost 20 years experience in teaching/instructing, program developing, academic coordination, and as a senior executive in a multinational academic organizations in both Egypt and Kingdom of Bahrain. Moreover, his wide experience is shared among both enterprises and academia.

